



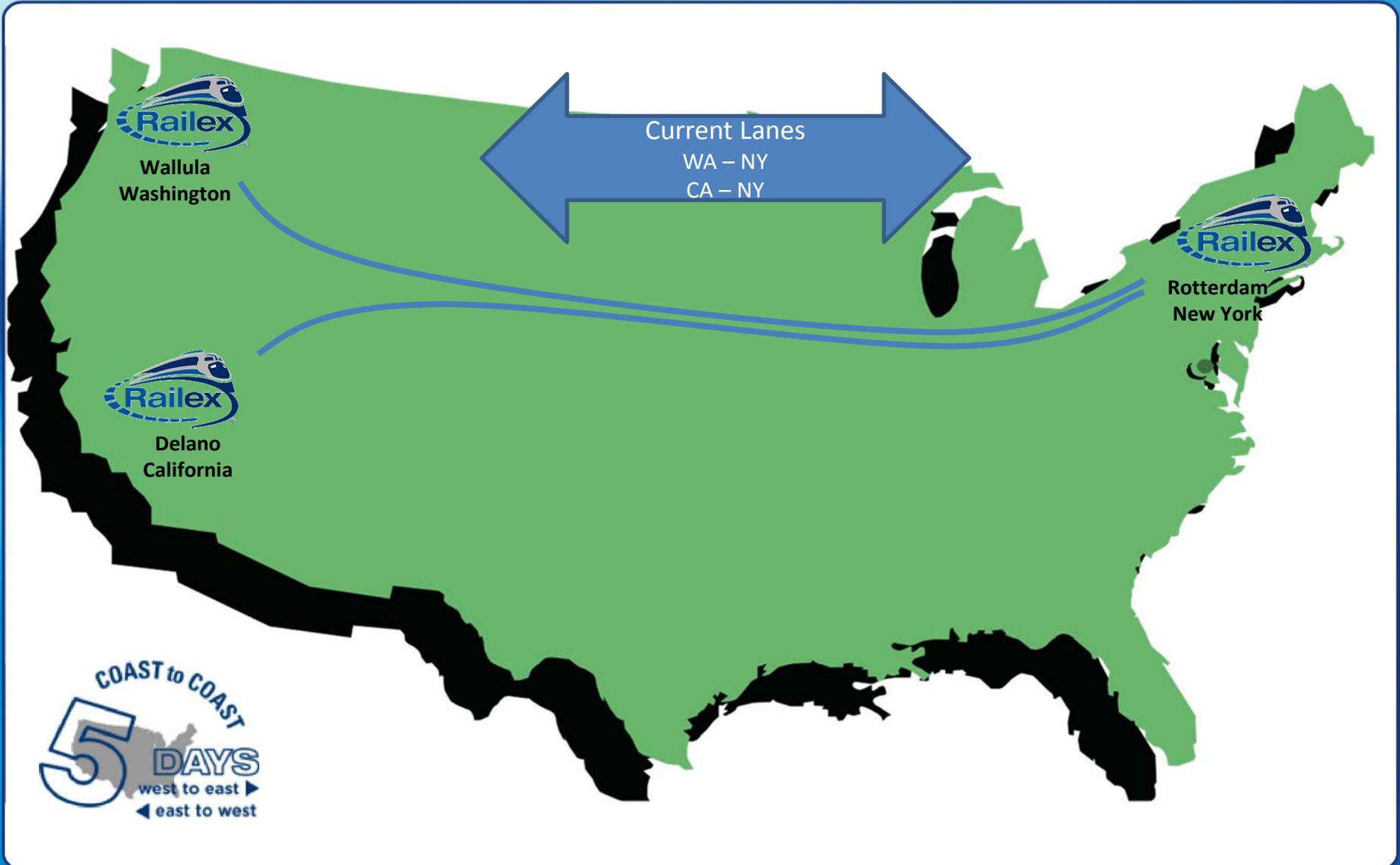


RAILEX WA





Current Railex Unit Train Route





Protecting the Cold Chain From Pick-Up to Delivery



**The Railex
loop track**

**Refrigerated
indoor loading dock**



**19 Rail cars
loaded at a time**



Why the need for Railex?

October 2006 Start Up

- Railex was created to satisfy the growing need for **consistent, fast, green** transport across the country and a land bridge for import/export
- Links the needs of growers, shippers, manufacturers and retailers.
- Offer alternatives to inefficient long haul trucks.
- Offer a softer ride with less trauma and damages.
- Distribution facilities were built to ensure the “Cold Chain” is never broken
- Constant visibility to product in a secure environment for entire ride.
- Takes transportation capacity issues out of play for shippers and receivers.
- Currently 500+ customers on the Train!



Satisfying Shipping Needs -

Getting There With Cleaner Air

- First-ever temperature controlled commercial unit train.
- Our Unit Train does not leave the main rail line the entire trip (does not stop except for inspections and crew changes).
- Two train departures weekly, five day transit, coast to coast, 52 weeks a year.
- Guaranteed equipment availability of both rail cars and trucks.



Satisfying Shipping Needs -

Railex Does It All

- Truckload and LTL capabilities handling multiple PO's and multiple stops.
- Company-owned distribution centers all 200,000+ square feet.
- Each facility has –
 - 19 enclosed refrigerated trans-load rail docks
 - 10 different temperature controlled coolers
 - 40 refrigerated truck doors



Commodities on the Train

- Fresh Fruits
- Fresh Vegetables
- Frozen Foods
- Dairy
- Cheese
- Seafood
- Organics
- Ingredients
- Concentrates
- Nuts
- Potatoes
- Onions
- Juices
- Beverages
- Wine / Beer / Spirits
- Pharmaceuticals
- Medical Supplies
- Packaging Material
- Nursery Stock
- Imports / Exports



Our Equipment and Tracking Means a Smooth Ride for You and Your Product

- 64 foot “star track carriers”.
- All cars equipped with fresh air exchange systems.
- All cars have GPS tracking.
- Individual car temperature control settings.
- Sealed railcars nonstop from origin to destination .
- 24/7 live security of all facilities.





Product Traceability and Visibility

Second to None

- Camera surveillance and digital video recorders.
- Each pallet receives a bar code / license plate.
- Product traceability and food safety in place...SQF certified.
- Bonded facilities.
- My Railex
 - Offers total visibility and control of your supply chain
 - Web-based real time inventory access
 - 24/7 technical support



Savings in Perspective –

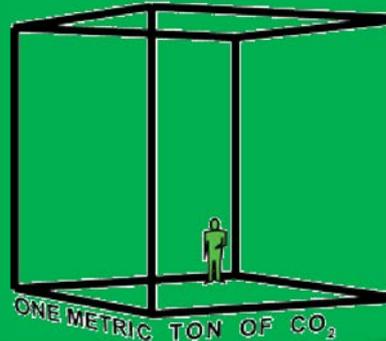
Measurable Long Term Reductions

Railex has saved enough fuel to drive the #1 selling Toyota Camry around the entire world 71,000 times!



41,588,541 x 33 / 24,901

This illustration represents one metric ton of CO₂. Railex has saved over 1,053,000 tons!



One tanker contains 500,000 gallons of diesel fuel. Railex has saved 107 tankers!



41,588,541 / 500,000



Helping Save the Environment Delivering on our Commitment to Sustainability



53,684,448
Gallons of diesel
fuel saved!

121,117
Long haul trucks
off the road!



1,053,719
Metric tons of
CO2 saved!



What We Can Offer and How We'll Work Hard To Meet Your Needs

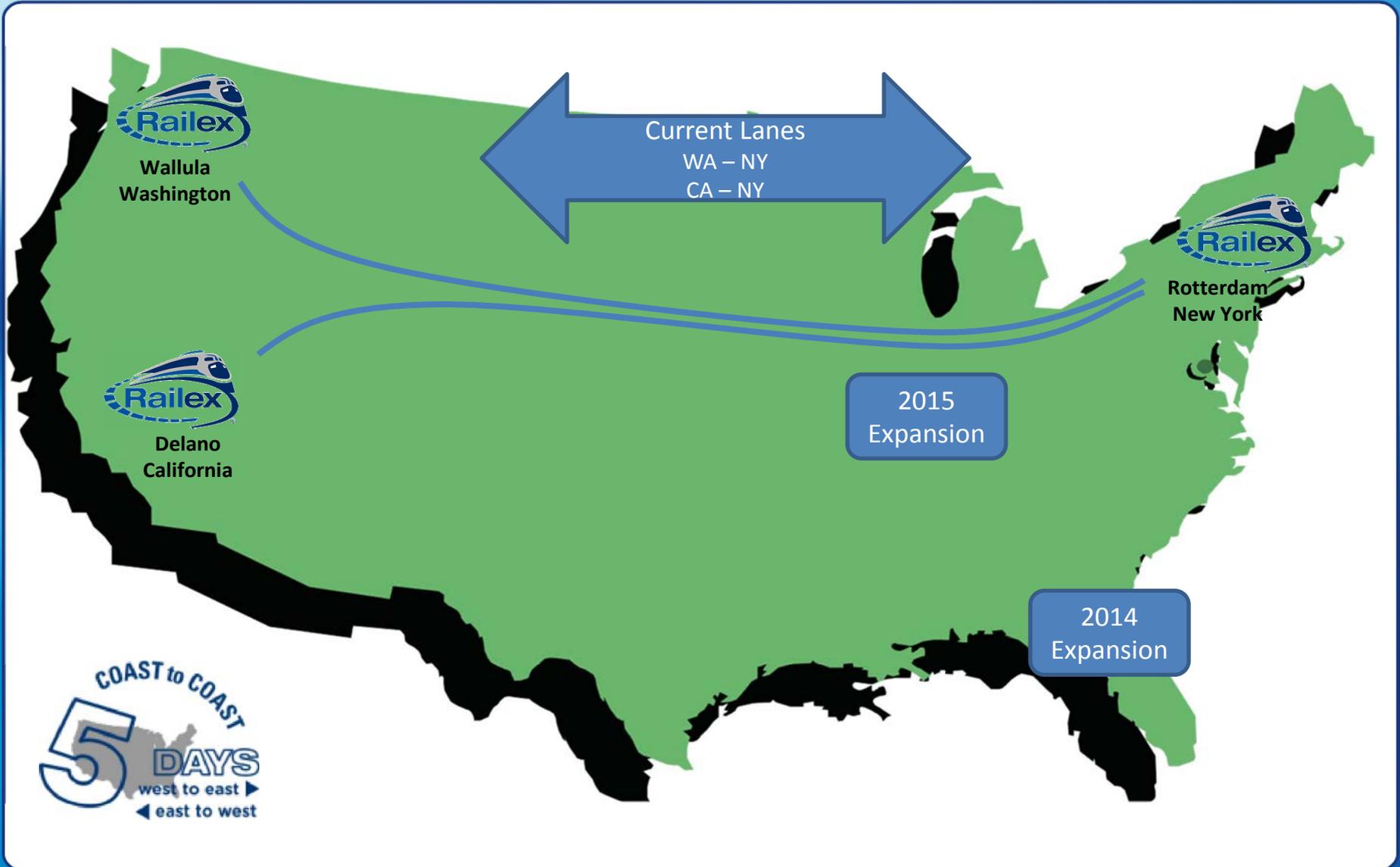
- Hold refrigerated product up to 5 days at proper temperature at both the origin and destination Railex facility. Freight forwarding allows product to be positioned and staged for one day transit
- Consolidate PO's in the East and ship direct
- Two trains per week
- 5 day train transit (6th day delivered)
 - Train leaves WA/CA Wednesday arrives NY Monday
 - Train leaves WA/CA Friday arrives NY Wednesday
- Deliveries to East Coast locations-
 - Train 1 Tuesday/Wednesday
 - Train 2 Thursday/Friday



NEXT STEPS



Current Railex Unit Train Route and Expansion Plans





RAILEX WA





INTERIOR WINE SERVICES





Thank You



Railex Location Information

- Rotterdam New York
 - 105 Rotterdam Industrial Park
 - Rotterdam, NY 12306
 - Phone 866.713.7070
- Delano California
 - 2121 S. Browning Road
 - Delano, CA 93215
 - Phone 661.370.4300
- Burbank Washington
 - 627 Railex Road
 - Burbank, WA 99323
 - Phone 866.714.7070

